



# Procurement Times

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ENTERPRISE GOVERNMENT WIDE ACQUISITION CONTRACT (GWAC) CENTER

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### ANSWER CONTRACT FACTOIDS!

2729 Task Orders  
\$3.91 B Funded Sales  
\$7.96 B Estimated Value

### MILLENNIA CONTRACT FACTOIDS!

103 Task Orders  
\$4.29 B Funded Sales  
\$8.51 B Estimated Value

### General Services Administration

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### *ITS Takes Top Honors in ANSWER Past Performance Survey for Sixth Year in a Row* Monti Jagers

The survey scores of this year's Past Performance Survey for the ANSWER Industry Partners have been tabulated and ITS Corporation achieved the highest overall past performance score rating for the sixth year in a row. In addition, the survey's results show that five of ANSWER's ten firms were rated higher by their customers than by their own self-selected pre-award scores (ITS, Anteon, CSC, CSC LLC, and SAIC). This is indeed outstanding considering that pre-award scores are based on contract performance references self-selected by the companies to show their highest achievement capability.

The results of the Past Performance Survey for Contract Year 6 of the ANSWER Contract are summarized as follows: The overall score, on average across all nine categories surveyed, and for all ten ANSWER Industry Partners, is 4.38 out of a possible 5.0. Over 99% of the individual line item responses were favorable (i.e., ranging from satisfied to extremely satisfied). This high survey rating received from clients indicates that ANSWER Industry Partners continue to exceed the challenge of providing our clients with the excellent IT support and services they need to achieve their missions.

Each Industry Partner was provided an individual debriefing on their firms' past performance survey results. A total of 1013 ongoing ANSWER projects were surveyed. The survey was sent to both internal clients (GSA ordering officials), and external clients (client agency end-users). A total of 536 responses were received from external clients, a 52.91% response rate. For internal clients, 690 responses were received for a rate of 70.34%. The combined response rate for both internal and external clients was approximately 62%. The survey response rate exceeded previous survey response rates and set an all time high level of return for the ANSWER contract.

### *Booz Allen Hamilton Takes Top Honor in Millennium Past Performance Survey* Susan Currey

The survey scores for this year's Millennium Past Performance Survey have been tabulated and eight out of the nine Millennium Industry Partners received the Millennium Star award. The Millennium Star was awarded to the Millennium Industry Partners that exceeded their previous past performance scores. Booz Allen Hamilton achieved the highest overall score. Raytheon Technical Services Company had the second highest overall score followed by Northrop Grumman Information Technology with the third overall score. Special awards were handed out for the highest number of positive written comments and the total highest number of survey responses.

This second Past Performance Survey covered Millennium's 83 active task orders for the period of January 1, 2004 through December 31, 2004. For purposes of the survey, internal clients were Direct Order Direct Bill clients and GSA value-added IT Professionals, and the external clients were those End-User Project Managers in agencies where Millennium tasks take place. Overall, the data indicated a 95.71% favorable rating from internal and external clients. A total of 166 surveys were solicited with 101 responses being received from both internal and external clients, which represents an overall response rate of 61.2%. A modified Past Performance Summary Report for this second Past Performance Survey is posted to the GSA website ([www.gsa.gov/millennia](http://www.gsa.gov/millennia)) and is available to the public.

The performance of the Millennium Industry Partners is a matter of utmost importance to both GSA and its clients. A high-level of performance is expected and critical to the continued viability and quality of the Millennium GWAC Program. With the second Past Performance Survey completed, we look forward to continued business growth and quality performance.

### ***Enterprise GWAC Center Welcomes New Associates*** *Anjanette Magante*

In May, Bob Sheehan joined the EGC as a Contract Specialist Intern for the ANSWER Contract. Bob received his Bachelors Degree from Montana College of Mineral Science and Technology and his MBA from Idaho State University. Bob previously worked as a scientist with an emphasis on the procurement of professional services.



Diemle Phan joined the EGC as the ANSWER PCO. Le previously worked for GSA FTS as a Contracting Officer. She also worked for the Department of Homeland Security. However, most of her experience came from the Department of Labor in Washington, D.C., where she began her career as an intern about eight years ago. Le has an MBA in Finance, a Nursing Degree, and a Bachelors degree in Biology.



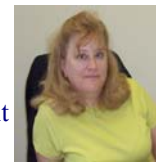
Chris Andrade joined our team as a Contract Specialist Intern for the Millennia Contract. He has eight years of Accounting experience in the private sector and four years of military experience in the 82nd ABN Division of the U.S. Army. Chris received his degree in Public Administration from California State University, Chico. In his free time he is a competitive tri-athlete and marathon runner.



The EGC also welcomed Contracting Officer Chon Son as the new ITOP II PCO. Chon Son began his acquisition career in March 1999 with the Naval Facilities Engineering Command. Prior to March 1999, Chon owned/managed a specialty trade contractor business in Los Angeles.



In June, Patricia Sullivan joined the EGC as a Procurement Analyst. She hails from Hanscom AFB MA Acquisition Center of Excellence (ACE), where she worked as a consultant to Contracting Officers and Program Managers in support of weapon systems acquisition. She has over 20 years of experience in the contracting career field and holds a Masters of Science Degree in Management from Troy State University.



### ***Federal Register Publishes Proposed Rule on Past Performance Evaluation of Orders*** *Monti Jagers*

On June 21, 2005, the Federal Register published a proposed amendment to the FAR to require past performance evaluation of certain orders, and to ensure that subcontracting management is addressed during evaluation of a contractor's past performance. The new rule would authorize an evaluation of a contractor's management of subcontracts, including whether it met small-business subcontracting plans, and evaluate past performance on orders exceeding \$100,000 for certain types of contracts and task orders.

Currently, there is no FAR Part 42 requirement to evaluate a contractor's subcontract management efforts in performing under Government contracts. This proposed amendment will ensure that the acquisition community considers a prime contractor's management of subcontracts, including management of small business subcontracting plan goals, as part of the overall assessment of performance on contracts and orders. The effect of this amendment is that subcontract management efforts will be recorded for use in past performance evaluations during source selection.

This proposed amendment will add a requirement for contracting officers to evaluate a contractor's management of subcontracts, including meeting the goals in its small business subcontracting plans, and evaluate past performance on:

- Orders exceeding \$100,000 placed against a Federal Supply Schedule contract or a task-order contract or delivery-order contract awarded by another agency (i.e., Government wide acquisition contract or multi-agency contract)
- Single agency task-order and delivery-order contracts over \$100,000 when such evaluations would produce more useful past performance information for source selection than in the overall contract evaluation.

Comments were requested to be submitted before August 22, 2005.

### ***June/July Events***

**Date:** June 15-16, 2005

**Location:** Colorado Springs, CO

**Event:** GWAC Training at FISC 2005

**Date:** June 21, 2005

**Location:** Boston, MA

**Event:** GWAC Training

**Date:** July 12, 2005

**Location:** San Diego, CA

**Event:** Millennia QPM Teleconference

**Date:** July 13, 2005

**Location:** San Diego, CA

**Event:** ANSWER QPM Teleconference

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